

**Prepared Statement of Landon J. Heid
Nominee to be the Assistant Secretary of Commerce for Export Administration
Committee on Banking, Housing, and Urban Affairs of the Senate**

April 10, 2025

Chairman Scott, Ranking Member Warren, distinguished Senators, thank you for the opportunity to appear before you today. I am honored to be President Trump's nominee to be Assistant Secretary for Export Administration at the Bureau of Industry and Security (BIS). If confirmed, I pledge to carry out this critical responsibility with dedication, integrity, and urgency.

I would also like to take a moment to acknowledge my family who is here with me today: my father Brent, my mother Peggy, and my uncle Blake. Without their support, this moment would not have been possible.

Throughout my career, I have had the privilege of serving in government across multiple roles – from working as a diplomat at U.S. Embassy Beijing to serving as a professional staffer in the halls of Congress. In all of these positions I have been focused on a singular mission: addressing the threat posed by the Chinese Communist Party – particularly, its ambitions to acquire sensitive U.S. technologies for its own malign purposes.

Most recently, I was a Professional Staff Member on the House Select Committee on Strategic Competition Between the United States and the Chinese Communist Party. We worked in a bipartisan fashion to raise awareness of the CCP's expansive and systemic efforts to get its hands on U.S. technology and intellectual property. Before that, I spent five years as a U.S. diplomat, including at U.S. Embassy Beijing during the first year of the COVID-19 pandemic. It was there that I experienced first-hand the dystopian future the CCP has in store for the world if their impulses are not kept in check.

Xi Jinping has called on China to occupy the “commanding heights of science and technology competition” and has implemented vast national strategies such as “military civil fusion” and “dual-circulation” to accomplish this goal. China's determined pursuit of emerging technologies such as artificial intelligence, quantum computing, biotechnology, and advanced semiconductors represents a profound threat to U.S. economic and national security. Whichever nation achieves dominance in these technologies, will shape the future world economic and technological order.

No agency or office is arguably more central to winning the technology competition with China than the Commerce Department's Bureau of Industry and Security. Using authorities granted by Congress, BIS has the ability to restrict the transfer of our most advanced technologies to adversaries like China and the foreign companies that do the CCP's bidding.

I want to stress the longstanding, bipartisan nature of export controls as a critical tool of national security. In his first term, President Trump imposed sweeping export controls on Huawei for conducting espionage on behalf of the CCP. Following President Trump's actions, the last administration followed his lead and imposed similar controls on advanced semiconductor technology going to China. But there is much more work to be done.

President Trump has taken decisive action to address this threat. On day one of his new administration, President Trump announced his ‘America First Trade Policy’ where he called for a closing of loopholes in our export control regime to prevent our strategic adversaries from gaining access to our sensitive technologies. President Trump followed this with his ‘America

First Investment Policy' Executive Order that called out CCP-affiliated entities for targeting the crown jewels of the United States technology, farmland, minerals, and other sensitive sectors.

I also want to also acknowledge the importance of working with partners and allies on this objective. The United States alone does not possess all the world's most advanced technologies, and we will need to work with other countries to ensure that China is fully denied critical goods necessary to its technological ambitions.

If confirmed as Assistant Secretary, I look forward to working with Congress to rigorously carry out these policies, enforce export control measures, and ensure our sensitive technologies do not bolster China's strategic capabilities.

I am fully committed to protecting our national security, promoting transparency, and ensuring accountability in all export administration efforts. Thank you again for this opportunity, and I look forward to answering your questions.